

PRICING GUIDE
HOME AND
STRUCTURED LENDING



INSIGHTFUL ADVICE-LED SOLUTIONS FOR YOU AND YOUR FAMILY

1 July 2024 to 30 June 2025



PRIVATE
BANKING

Terms, conditions and product rules apply.

RMB PRIVATE BANK A division of FirstRand Bank Limited.
An Authorised Financial Services and Credit Provider (NCRCP20).

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RMB Private Bank Home and Structured Lending Annual Pricing Guide 2024/2025

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The bank
that helps
South Africans
own homes.

Terms, conditions and product rules apply.

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NCA AND USURY ACT FEES

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CONTACT US

For any service related queries, contact the RMB Private Bank Service Suite via SecureChat® on the RMB Private Bank App or on 087 575 9411.

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PRICING STRUCTURE

PRICING STRUCTURE	
Clients with credit agreements concluded prior to 1 June 2007, with a facility size of R500 000 or less	
Monthly service fee	R5.75*
Monthly service fee applies to NCA clients with credit agreements concluded between 1 June 2007 and 5 May 2016	
Monthly service fee	R57.50*
NCA clients with credit agreements concluded since 6 May 2016	
Monthly service fee	R69
Clients that fall within the ambit of the NCA	
Once-off initiation fee on mortgage agreements	R6 037.50
Once-off initiation fee on unsecured and secured credit facilities other than mortgage agreements (applies to clients that fall within the ambit of the NCA)	Up to R1 207.50

The fees quoted are VAT inclusive. The monthly service fee applicable to your home loan will be charged irrespective of the balance outstanding and will only cease when the bond is cancelled at the deeds office.

* Existing customers that enter into a new credit agreement will be charged a monthly service fee of R69. NCA means National Credit Act 34 of 2005

Terms, conditions and product rules apply.

NON-NCA FEES

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NON-NCA FEES

JURISTIC ENTITIES

(NOT FALLING WITHIN THE AMBIT OF THE NATIONAL CREDIT ACT 34 OF 2005) ('NCA').

Juristic person as defined in the NCA, includes a partnership, association or other body of persons, corporate or unincorporated, or a trust if

- (a) there are three or more individual trustees; or
- (b) the trustee is itself a juristic person

PRICING STRUCTURE

Monthly service fee (applies to non-NCA clients as well as to clients with credit agreements concluded prior to 1 June 2007 with a facility greater than R500 000)

Monthly service fee	R275*
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Non-NCA clients with credit agreements concluded between 1 June 2007 and 28 February 2017

Monthly service fee	R250**
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Clients that do not fall within the ambit of the NCA

A once-off initiation fee will be charged on all mortgage agreements	R12 600***
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An initiation fee will be charged on all refinancing of mortgage agreements	R7 450
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A discretionary structuring fee may be charged on mortgage agreements (this is applicable to Single Facility® and Structured Loans)

A structuring fee will be charged on all new and refinanced unsecured and secured credit facilities (this is only applicable to Securities Based Lending)

Non-NCA Juristic clients

Unpaid debit order fee – Single Facility® and Structured Loan	R200
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The fees quoted are VAT inclusive. The monthly service fee applicable to your home loan will be charged irrespective of the balance outstanding and will only cease when the bond is cancelled at the deeds office.

* Existing customers on a monthly service fee of R260 will be charged a monthly service fee of R275 with effect from 1 July 2024.

Only applicable to Single Facility®, Structured Loans and Securities Based Lending, not applicable to Wealth Home Loans.

* Wealth Home Loans customers on a monthly service fee of R240 or R245 that enter into a new credit agreement from 1 July 2024 will be charged a monthly service fee of R275.

* New customers that enter into a new credit agreement will be charged a monthly service fee of R275.

** Existing customers on a monthly service fee of R210 will be charged a monthly service fee of R250 with effect from 1 July 2024.

*** Fee not applicable to Securities Based Lending.

Terms, conditions and product rules apply.

PRODUCT OVERVIEW

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**UNLOCK
PERSONALISED
FINANCE
SOLUTIONS**

**TAILORED TO YOUR NEEDS
WITH THE HELP OF OUR
ADVISORY TEAM**

**SECURE YOUR
FINANCIAL
PORTFOLIO**

**WITH A COMBINATION OF
ASSETS AND ADVICE**

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HOME LOAN AND SINGLE FACILITY®

HOME LOAN

Home Loan Solutions created for your personal needs.

REWARDS AND BENEFITS

- Up to 0.25% interest rate discount if you meet the main banked criteria*
- Get rewarded with up to R6 100 back in eBucks (when applying via any of the RMB Private Bank internal sales channels)**
- Transfer additional funds into your Home Loan account with a Flexi Option product to save on interest
- Convenient access to additional funds available in your Home Loan account
- Earn eBucks points towards your reward level ***

SINGLE FACILITY®

Convenient single account made up of your Home Loan and transactional account.

REWARDS AND BENEFITS

- Up to 0.25% interest rate discount if you meet the main banked criteria*
- Get rewarded with up to R6 100 back in eBucks (when applying via any of the RMB Private Bank internal sales channels)**
- No monthly lending fee on the transact bundle pricing option****
- Earn eBucks points towards your reward level ***
- Personalised interest rate
- Convenient access to available funds in your account
- Consolidate debt into a single account
- Finance one or multiple properties

We are also proud to offer you Islamic Residential Property Finance with similar value adds, rewards, benefits and pricing as an RMB Private Bank customer. For more information contact the Islamic Suite on 087 578 6786.

* Please refer to the website rmbprivatebank.com to access the main banked rules which reflect the main banked criteria.

** The eBucks benefit on new home loan applications is calculated at 50% of your first successful home loan repayment and is capped at eB61 000. Terms, Conditions and Product rules apply.

*** Where reference is made to earn eBucks, please note that terms, conditions and earn rules apply.

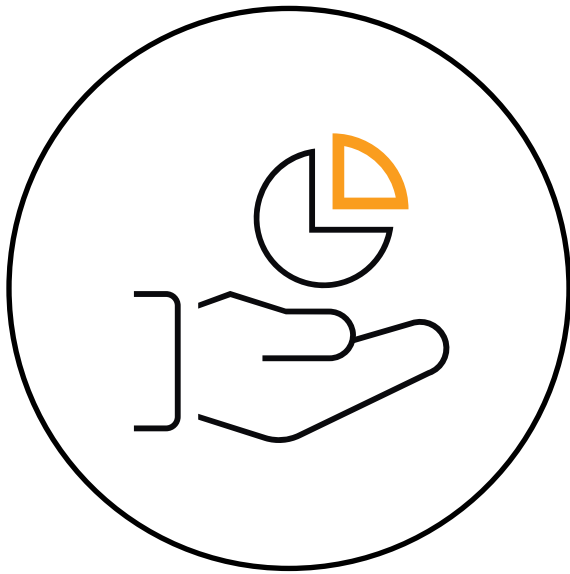
**** Applicable to Single Facility® individuals and joint bond holders. Not applicable to juristic account holders. To qualify for the waiving of the Single Facility® monthly lending fee, the Single Facility® account holder must be the owner of the property/properties that have been provided as security for the facility ("the mortgagor") and must have selected the RMB Private Bank Single Facility® Bundled pricing option. If there are two or more mortgagors, then only one of the mortgagors that is not the Single Facility® account holder must either have a RMB Private Bank Current Account or RMB Private Bank spouse or partner account. Should the Single Facility® account holder or the mortgagor fail to comply with this criteria, then the Single Facility® monthly lending fee will be charged. Should the Single Facility® account holder and/or the mortgagor remedy the non-compliance, then we may, at our discretion, waive the monthly lending fee. Single Facility® accounts in the name of trusts and juristic entities do not qualify for this benefit

Terms, conditions and product rules apply.

FEES

RMB PRIVATE BANK SINGLE FACILITY® TRANSACTIONAL FEES

RMB Private Bank Current Account/Single Facility® Bundled pricing*	R620
RMB Private Bank Current Account for your spouse or partner**	R310
Pay-As-You-Use (PAYU) pricing option***	R130



- * Applicable to Single Facility® individuals and joint bond holders. Not applicable to juristic account holders. To qualify for the waiving of the Single Facility® monthly lending fee, the Single Facility® account holder must be the owner of the property/properties that have been provided as security for the facility ("the mortgagor") and must have selected RMB Private Bank Single Facility® Bundled pricing option. If there are two or more mortgagors, then only one of the mortgagors that is not the Single Facility® account holder must either have a RMB Private Bank Current Account or RMB Private Bank spouse or partner account. Should the Single Facility® account holder or the mortgagor fail to comply with this criteria, then the Single Facility® monthly lending fee will be charged. Should the Single Facility® account holder and/or the mortgagor remedy the non-compliance, then we may, at our discretion, waive the monthly lending fee. Single Facility® accounts in the name of trusts and juristic entities do not qualify for this benefit.
- ** In order to qualify for the waiver of the Securities Based Loan monthly service fee, the client must in addition to having an active Securities Based Loan, also hold either an active RMB Private Bank Cheque account, RMB Private Bank Fusion account or a RMB Private Bank Single Facility® of which must be on a bundled pricing option. Should the client fail to comply with this, the Securities Based Loan monthly service fee will immediately be charged to the client's account. Should the client remedy any non-compliance to the Bank's satisfaction, the Bank, may at its sole discretion, elect to waive the future monthly service fee. This benefit does not apply to trusts and other juristic entities.
- ** To qualify for the waiver of the Secured Revolving Facility monthly service fee, the RMB Private Bank Cheque account or the RMB Private Bank Fusion account that is linked to the Secured Revolving Facility must be on a bundled pricing option. Should the client fail to comply with this criteria, then the Secured Revolving Facility monthly service fee will immediately be charged to the client's account. Should the client remedy the non-compliance, then the Bank may at its sole discretion, elect to waive the future monthly service fee.
- *** Only one spouse per main account holder. The RMB Private Bank Fusion account must be linked to a main account or standard pricing will apply.
- *** The Pay-As-You-Use pricing option is only available on Single Facility®. On this pricing option you are charged a monthly service fee and for each transaction at the applicable fee.

Terms, conditions and product rules apply.

STRUCTURED LOAN AND SECURITIES BASED LENDING

STRUCTURED LOAN

An individual account for your property portfolio and assets such as cash, listed shares, unit trusts and local cash investments.

REWARDS AND BENEFITS

- Up to 0.25% interest rate discount if you meet the main banked criteria*
- Get rewarded with up to R6 100 back in eBucks (when applying via any of the RMB Private Bank internal sales channels)**
- Personalised interest rate
- Multiple repayment options
- Convenient access to available funds in your Structured Loan account
- Consolidate debt into a single account
- Finance one or multiple properties
- Earn eBucks points towards your reward level ***

SECURITIES BASED LENDING

Securities Based Lending solutions from RMB Private Bank allow you to use your investments as security to access funds, at interest rates as low as prime minus 1%, without liquidating your growing investment portfolio. We offer a Term Loan and a Secured Revolving Facility.

REWARDS AND BENEFITS

- Up to 0.25% interest rate discount if you meet the main banked criteria*
- Convenient access to funds
- Inexpensive access to funds without liquidating your investment portfolio
- Continue to enjoy returns and capital growth on your investment portfolio
- The ability to choose the lending solution that best suits your needs
- Flexible financing and structuring options, including repayment, amount and term
- Earn eBucks points towards your reward level ***
- No monthly service fee on the transact bundle pricing option****

* Please refer to the website rmbprivatebank.com to access the main banked rules which reflect the main banked criteria.

** The eBucks benefit on new home loan applications is calculated at 50% of your first successful home loan repayment and is capped at eB61 000. Terms, Conditions and Product rules apply.

*** Where reference is made to earn eBucks, please note that terms, conditions and earn rules apply.

**** In order to qualify for the waiver of the Securities Based Loan monthly service fee, the client must in addition to having an active Securities Based Loan, also hold either an active RMB Private Bank Cheque account, RMB Private Bank Fusion account or a RMB Private Bank Single Facility® of which must be on a bundled pricing option. Should the client fail to comply with this, the Securities Based Loan monthly service fee will immediately be charged to the client's account. Should the client remedy any non-compliance to the Bank's satisfaction, the Bank, may at its sole discretion, elect to waive the future monthly service fee. This benefit does not apply to trusts and other juristic entities.

**** To qualify for the waiver of the Secured Revolving Facility monthly service fee, the RMB Private Bank Cheque account or the RMB Private Bank Fusion account that is linked to the Secured Revolving Facility must be on a bundled pricing option. Should the client fail to comply with this criteria, then the Secured Revolving Facility monthly service fee will immediately be charged to the client's account. Should the client remedy the non-compliance, then the Bank may at its sole discretion, elect to waive the future monthly service fee.

Terms, conditions and product rules apply.

SOLAR ENERGY LOAN

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USE ADDITIONAL
FUNDS AVAILABLE
IN YOUR LOAN
ACCOUNT TO FUND
**SOLAR
ENERGY
SOLUTIONS**

CONTACT US

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SOLAR ENERGY LOAN

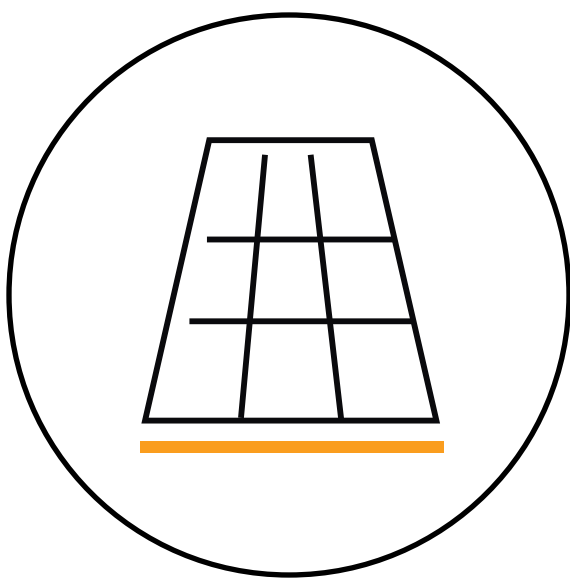
Applying for financing for solar energy solutions to power your home with efficient energy stability has become a necessity to ensure reliable power supply, better control of your finances and managing your bills. RMB Private Bank now offers so much more when it comes to financing solar energy solutions. You can now apply for a solar energy loan to be added onto your Home Loan, Structured Loan or Single Facility® application.

HOW IT WORKS?

- When purchasing a new property, utilizing funds in an existing property or when switching a property from another institution, you can also apply for a solar energy loan to be added onto your application
- We will value your property at a higher amount to cater for the future installation of a solar energy system and will register a higher mortgage bond
- If you have an existing Home Loan, Single Facility® or Structured Loan and have equity in your property or access to a future use bond, then no new bond will need to be registered, however you will need to undergo a credit assessment and property valuation
- You must purchase your solar energy solution from an accredited service provider, as per the RMB accreditation criteria, in order to qualify for the solar energy loan

IMPORTANT RMB PRIVATE BANK ACCREDITATION INCLUDES:

- The South African Photovoltaic Industry Association's (SAPVIA) PV GreenCard, and/or The Association for Renewable Energy practitioners' (AREP) P4 Certificate.
- The provider you ultimately choose should also be able to provide you with a Certificate of Compliance (CoC) from a registered electrician after installation, and the electrician should be able to show you their Department of Labour registration certificate. These certificates are important for insurance purposes. As a final check, ask each prospective provider about their after-sales and technical support and maintenance costs.



Terms, conditions and product rules apply.

PENSION BACKED LOANS

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CREATE OR
**BUY THE
HOME YOU'VE
ALWAYS
WANTED**
WITH OUR PENSION
BACKED LENDING
SOLUTION

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PENSION BACKED LOANS

A pension backed loan allows you to buy, renovate or build the home of your dreams or even improve your home through alternative energy and energy saving solutions. A home is probably one of the biggest investments you will make. Fortunately, you can share the experience with professionals who can make the journey easier for you.

This is why we offer a solution such as our Pension Backed Loan which allows you to own that property of your dreams whilst using your pension as security

WHAT IS THE PENSION BACKED LOAN?

The pension backed loan is secured against the member's fund value. You may qualify for the loan if you are a member of the Fund and there is an agreement in place between the bank, the Fund, the Fund Administrator and the employer.

Although it is allowed, not all pension funds provide this benefit, the benefit would need to form part of the pension fund rules, so you would need to confirm this with your employer first.

REWARDS AND BENEFITS

Earn eBucks points towards your reward level**

Get a personalised rate with a Pension Backed Loan.
We make special arrangements with your fund, so you can get the benefit.

OUR AFFORDABLE RATES

- 1 Linked interest rate*
- 2 Monthly service fee*
- 3 Risk benefit cover*
- 4 Once off initiation fee*

FOR MORE INFORMATION

- Contact 087 730 1144/55
- Email PensionBackedloans@fnb.co.za
- SMS 'Home' to 30752 at no cost to you and we will call you back.

* As negotiated with your fund. Terms, conditions and rules apply.

** Where reference is made to earn eBucks, please note that terms, conditions and earn rules apply.

Terms, conditions and product rules apply.

ADHOC PROPERTY VALUATION

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16 Adhoc Property Valuation

**ENGAGE A
PROFESSIONALLY
REGISTERED
VALUER**

**AT A RATE AND
GET A VALUATION
CERTIFICATE WITH
OUR ADHOC PROPERTY
VALUATION AVAILABLE
ON NAV» HOME**

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ADHOC PROPERTY VALUATION

Engage a professionally registered valuer at a rate and get a valuation certificate. Make sure that the price is right whether you are buying or selling. Even if you would just like to check how much insurance cover you need or to determine how much value your renovations could add.

Adhoc valuation fee

R2 200*

NAVIGATION STEPS ON THE RMB PRIVATE BANK APP

- Sign into the RMB Private Bank App
- Select nav-igate life
- Select nav» Home
- Select Value estimate
- Select Request Valuation
- Consent to share details with the valuer and press continue
- Customer will be contacted to arrange access

You can also get a free instant value estimate and get an idea of the property value in the area that you are interested in.

NAVIGATION STEPS ON THE RMB PRIVATE BANK APP

- Sign into the RMB Private Bank App
- Select nav-igate life
- Select nav» Home
- Select Value estimate
- Select 'For a property' or 'For an area' and follow the commands

* The fee quoted is VAT inclusive. This fee is not governed by the National Credit Act 34 of 2005.

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IMPORTANT INFORMATION

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THE SMALL PRINT

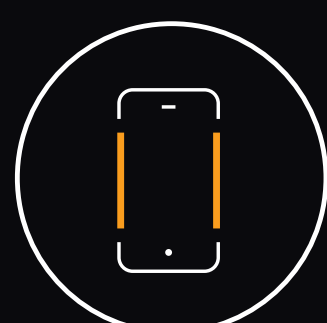
Information on our products and prices:

- We strive to keep the information provided in the pricing guide as accurate as possible, and we will not be held responsible if an error or omission is found
- You must apply for each facility or product individually
- The granting of any facility or product is subject to you meeting the qualifying criteria of that product or facility
- Each facility or product has a set of terms and conditions for that specific facility or product. We agree on these terms and conditions with the applicant
- If there is disagreement between the product or facility specific terms and conditions and what's outlined in this pricing guide, we'll follow the product or facility-specific terms and conditions that apply to such a facility or product. RMB reserves the right to change the features of any product or facility at any time
- All fees quoted are VAT inclusive and are effective from 1 July 2024 to 30 June 2025

Terms, conditions and product rules apply.



CONTACT US



RMB PRIVATE BANK APP OR WEBSITE

Use the RMB Private Bank App or visit rmbprivatebank.com to bank from wherever you are with a host of cutting edge functionality to make your digital banking experience not only convenient but also easy



RMB PRIVATE BANK SERVICE SUITE

For day to day banking or service related queries, contact the RMB Private Bank Service Suite via SecureChat® on the RMB Private Bank App or on 087 575 9411



RMB PRIVATE ADVISOR

If there has been a significant change in your life and you need advice on the next step on your wealth journey, contact your RMB Private Advisor

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